

Rajasthan Angel Innovators Network (RAIN): Questionnaire

A. Startup Information

1. Small description of your venture / idea / startup (in about 50 words)
2. Start-up Name (or Functional Name)
3. Official Website
4. Name of Main contact person and his role
5. Email Id of Main contact person
6. Phone number of Main contact person
7. Type of Entity (Private Limited/ L.L.P/ Partnership/ any other / not registered)
8. How much money has the founding team invested in the venture? Which founder has put in how much money? What is the source of that money?
9. Outside of the money that's already invested, is the founding team planning to contribute more money to the venture? If yes, how much?
10. Have you taken / raised any external capital? From Friends, Family, Angels, etc? Give as much details as possible.
11. How much money do you have available for the venture (Run way) & how much have you spent so far? Give Details.
12. Number of Co-founders?
(Having a significant shareholding in the company i.e 5% and above)

Note: Please provide detailed information of each co-founder of your startup in the [Annexure: A](#) as attached after the questionnaire.

B. About Founding Team

13. How long has the founding team known each other for?
14. Tell us the story of how the team got together for this project?
15. What are your reasons for working with each one of your co-founders? (Please mention reasons for each of your co-founders)
16. What are the different roles of all the founders? (For example, one person maybe the tech guy, one could have taken on the role of marketing, etc.)
17. Has the founding team worked together before? If yes, Talk about any project(s) the founding team or some of the members of the founding team may have done outside of this startup.
18. What do you think about the current core team? Is it sufficient or you need more co-founders?

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19. What's the equity split between the founding team?
20. Which city is the venture based in?
21. Where does the founding team live and work out of?
22. Why don't you use your own money instead of raising funds?

C. Venture / Idea *(Note: you don't need to answer the below mentioned questions if you have already answered these in your presentation and we would prefer that.)*

23. Stage and brief history:
Please let us know the brief history like when did the idea first come, when did the team actually started work, part time/full time etc. what is the progress till date.
24. What's the problem your venture is solving & why is it an important problem for the customer? Describe clearly a typical user who is facing this problem & how he would benefit from your solution?
25. What alternatives are available as solutions to this problem, as of today?
26. We love seeing stuff. Send us the link to an online demo, sneak peek into the prototype, screen shots (if available).
27. What is your monthly burn rate?
28. What is your revenue model? How will you make profits?
29. How much funding do you need from RAIN? What is the equity you would like to offer to RAIN against this fund? What is the pre/post money valuation of your company? What will be the exit strategy for RAIN? How much ROI RAIN can expect and in how much time?

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1st Floor, C-97, Janpath, Lal Kothi Scheme, Behind New Vidhan Sabha, Jaipur – 302015

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Annexure: A-

Founder(s) Information

Note: Please provide information as per the annexure (from 1 to 19) below for each co-founder (who have a significant shareholding in the company i.e 5% and above) separately by using separate sheets to list each co-founder.

1. Full Name
2. Age
3. Social Imprint
(Personal blogs, personal website, facebook, twitter, linkedin, Quora, Youtube, etc)
4. What are your three strengths and three weaknesses?

Strengths	Weaknesses
1.	1.
2.	2.
5. Your current involvement status with this startup / venture.
(Full-time, Serving Notice period, will be quitting on so & so date, Student, etc.)
6. List your Education Details.
(Course Details, Year of Graduation, Institution Name, Reason you took up that course, etc. Give us as much detail as possible)
7. List work details of the founders
(Company Details, Year of Joining & Quitting, Your role & responsibilities, reason you took up the job, reason you quit, etc. Give us as much detail as possible)
8. Are you withdrawing any Salary at the moment from the startup? If yes, how much?
9. What are your future plans of taking salary from your startup in both cases if you get funds or not?
10. Tell us in detail about any interesting / crazy / radical project, task or thing(s) you've done so far excluding this venture include URLs or online references to substantiate, where required)
11. What is your passion? If given an opportunity, what would you like to be?
12. Why do you want to be an entrepreneur?
13. Do you like doing anything else apart from your startup? For example: paint, photography, build aero-models, etc? Do give us details of the same.
14. If you would have been in the job market, what would be your salary? What was your last Salary withdrawn, in which company and year?

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